International Exhibition and Conference

BOMBAY CONVENTION & EXHIBITION CENTRE, MUMBAI

5 – 7 MARCH 2020

www.medicalfair-india.com  Member of MEDICAlliance

General information

Established 1990
Organiser Messe Düsseldorf GmbH
Messe Düsseldorf India Pvt. Ltd.
Venue Bombay Convention & Exhibition Centre
Mumbai, India
Project management Paolo Bonvecchio
Adarsh Verma

Contact Paolo Bonvecchio
BonvecchioP@messe-duesseldorf.de
Phone: +49 211 4560 483
Adarsh Verma
VermaA@md-india.com
Phone: +91 11 48550061

Staging cycle Biennial

Visitor target groups

- CEOs/GMs of hospitals/medical centres
- Medical directors
- Medical superintendents
- Hospital administrators
- GMs/HODs of purchase
- Technical and operations departments
- Security and emergency services
- Health and safety departments
- Officials from central public and health departments
- Biomedical engineers
- Construction and real estate
- Project management consultants
- Architects and planners
- Designers
- Directors of HR and nursing departments
- Deans of medical colleges/universities
- Heads of maintenance departments

Main product categories

Medical technology
Medical equipments
Medical consumables/
medical disposables
Hospital furniture
Surgical instruments
Laboratory and analytical
equipment and products
Life sciences, biotechnology
and diagnostics
Pharmacy and dispensary
equipment and furniture
HVAC
Hospital & clinical equipments
Rehabilitation
Components
Services
Wireless health/mobile health
Hospital infrastructure

Statistics 2018

Total visitors 12,351
Total exhibitors 537
- Foreign 288
- Domestic 249
Countries 19
Total net exhibition area (m²) 6,921
Future prospects for “Medical Technology”

India will remain one of the fastest growing markets for medical technology in the world in the long term. Planned investments in hospital expansion and the introduction of state health insurance for lower income groups will further boost demand for medical products. On the basis of a current market volume of up to USD 6 billion, industry experts expect an average annual growth of 20 per cent. This is due solely to the size of the population and the enormous backlog demand. Benefiting from this growth will be primarily international manufacturers, as their dependence on imports remains high at over 70 per cent.

Source: GTAI, Branche kompakt: Medizintechnik (Medical Technology)
Further information: www.aimedindia.com

Key economic data 2016 to 2019*
Real change in % in comparison with previous year | *2018 and 2019: Forecast | Source: GTAI, Branchen kompakt: Medizintechnik (Medical Technology)

<table>
<thead>
<tr>
<th>GDP</th>
<th>Gross capital investment</th>
<th>Imports</th>
</tr>
</thead>
<tbody>
<tr>
<td>24</td>
<td>24</td>
<td>24</td>
</tr>
<tr>
<td>16</td>
<td>16</td>
<td>16</td>
</tr>
<tr>
<td>8</td>
<td>8</td>
<td>8</td>
</tr>
<tr>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>−8</td>
<td>−8</td>
<td>−8</td>
</tr>
<tr>
<td>−16</td>
<td>−16</td>
<td>−16</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>GDP</th>
<th>Gross capital investment</th>
<th>Imports</th>
</tr>
</thead>
<tbody>
<tr>
<td>24</td>
<td>24</td>
<td>24</td>
</tr>
<tr>
<td>16</td>
<td>16</td>
<td>16</td>
</tr>
<tr>
<td>8</td>
<td>8</td>
<td>8</td>
</tr>
<tr>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>−8</td>
<td>−8</td>
<td>−8</td>
</tr>
<tr>
<td>−16</td>
<td>−16</td>
<td>−16</td>
</tr>
</tbody>
</table>

Market data for “Medical Technology”

2,925

Import in US$ millions (2015)
2,493